

Driving Business-Wide Efficiency with Luminance's Legal-Grade™ AI



BURO HAPPOLD

Buro Happold is an international, integrated consultancy of engineers, designers and advisers. The firm works with the world's leading architectural practices and organisations, such as the United Nations, UNESCO and C40 Cities, to deliver projects on every continent.

Buro Happold sought to create a single source of truth for critical company documents, including contracts, team notes, and corporate governance mandates. It was essential that all team members around the world had access to these documents and that the institutional knowledge contained within them could be applied in an intelligent and automated manner during contract negotiations and while answering business queries.

The team turned to Luminance's Legal-Grade™ AI to centralise documents across their repository, enhance access to institutional knowledge, and improve search functionality across their document landscape.

Creating a Single Source of Truth to Expedite Contract Negotiations

Buro Happold's legal team uses Luminance to expedite the review of incoming contracts. Previously, the team had to pull information from three or four sources such as playbooks or contract risk matrices. Often, the 20-person team would spend at least 50% of the review time simply looking for precedents or previously agreed wording within contracts, rather than reviewing and making amendments.

"With Luminance, we now have a single source of truth where previously we needed to manually pull from three or four sources. It's an incredible time-saver."

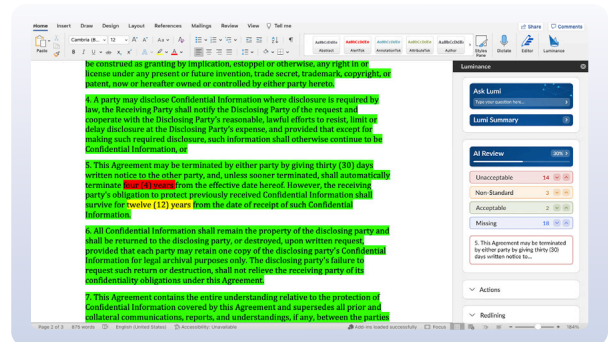


Phillip Thompson,
Associate Director

KEY RESULTS:

90% Time-savings when answering business queries

"Luminance is an absolute game-changer."



Luminance's Traffic Light Analysis will take a first pass review of any incoming contract

With Luminance, the team has access to a single source of truth on preferred contractual language. Luminance's AI takes a first pass of any incoming contract, automatically highlighting non-standard or risky clauses and providing alternative, approved language which can be substituted with a click of a button. Meanwhile, the 'missing clause' feature empowers the Buro Happold team to spot the 'unknown unknowns', essential for maintaining contractual consistency across the business.

AI-Powered Insights for Responding to Business Needs

Furthermore, Buro Happold's key documents are now centralised within Luminance's AI-powered repository. The team has complete visibility into contractual obligations and can run AI-powered searches across their entire landscape. Critically, no data cleanup was necessary before uploading contracts into the repository, as Luminance's AI automatically tags 1,000 key data points out of the box such as clauses, dates and governing laws.

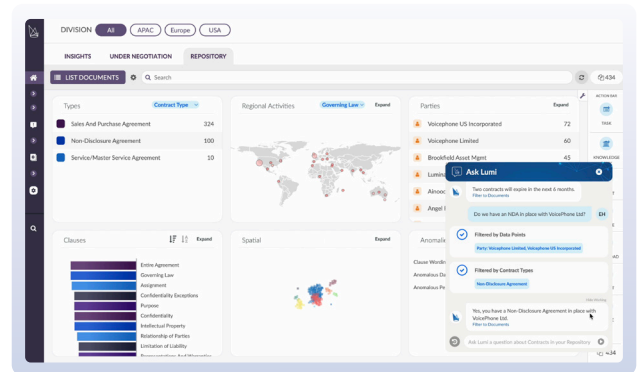
Buro Happold uses Luminance’s AI-powered search functionality to surface specific documents. For instance:

USE CASES

1. The team recently undertook a search for clauses related to tax payments across all of their contracts in the Middle East. The task, which would have previously taken the team hours of manual search through each contract, could be performed in seconds with Luminance’s Clause Summary widget.
2. A member of the executive team urgently needed to understand the potential implications of newly imposed international sanctions on a project contract portfolio in the Middle East. They estimated the exercise would take the legal team weeks to finalise and report back on.

With Luminance’s AI-powered search, the legal team could zero in on relevant documents within a specific region within a matter of clicks, saving hours of work and providing critical information to senior management when they needed it most.

3. The legal team can simply ask Luminance’s Legal-Grade™ chatbot, Ask Lumi, natural language questions about the content of the documents – for example “How many contracts include the governing law of France”- and Luminance will return a response in seconds. With Ask Lumi, the legal team has reduced turnaround time for these urgent inquiries from 2 hours to just 15 minutes.



Ask Lumi provides instant AI-driven insights for various tasks and inquiries

With Luminance’s AI, Buro Happold has transformed its operations, from enhancing negotiation consistency to drastically reducing search times for detailed contract obligations, enhancing business-wide efficiency and driving productivity.

“Luminance was able to pull a report from across our repository in seconds. We were astounded. Luminance is an absolute game-changer.”